

# COMPREHENSIVE EVALUATION MODEL FOR COMPETITIVENESS OF MASS MEDIA COMPANIES IN THE IOT SENSOR NETWORKS

### MENGYING XI\*

**Abstract.** Mass media companies can be elaborated as organizations that manipulate technological components for their various departments such as movie studios, publishing houses, radio and television station management teams that impact a large range of audience via vast communication strategies. The companies have also been referred to as media conglomerates, media groups, or media houses further illustrating their grasp over the global markets and their revenue structures. The largest media companies such as Apple, Disney, and Comcast among others, offer products and services to users that are diverse individuals as well as large organizations leading to significant revenues as well as challenges that have been further explored in a comprehensive manner in the study. IoT utilizes wireless networks that are without infrastructure to install a huge number of wireless sensors that track system, physical, and environmental conditions. If you're wanting to integrate WSN into your business, our highly driven and experienced engineers can give you an all-encompassing solution.

Key words: Mass media, IOT sensors, Models, Communication strategies

1. Introduction. This study addresses the application of technological elements such as Internet technology for media-based establishments that fulfill several duties in society. Some of those responsibilities include focusing on entertainment, education, information-sharing, development of a public forum for discussion, and acting as a watchdog for governments, business, and other institutions in a vigilant manner. However, the operators associated with the mass media industry can be assessed to possess personal agendas because of political inclinations, demand for advertisement funds, differences in ideological bias, that have relatively constrained their competitive abilities. The development of technological privileges has also revolutionized traditional revenue streams, such as print advertising, that have necessitated greater strategic countermeasures to prevail in global markets. The analytical discussion on the performances of the various establishments and their impact in the prolonged period of time has further explored to identify the barriers that are required to be overcome to maintain a recurrent nature of profitable revenue stream across global digital platforms.

The rapid evolution of technology has ushered in an era of unprecedented change within the media industry. Mass media companies are navigating an intricate web of new platforms, channels, and consumer behaviors. The motivation to understand how these conglomerates harness technology to adapt and thrive in this dynamic landscape fuels our research. Exploring the financial underpinnings of media giants like Apple, Disney, and Comcast unveils a fascinating narrative of revenue diversification. At the same time, this exploration shines a light on the complex challenges they face in an era of changing consumption patterns, digital disruption, and evolving regulatory frameworks.

The essence of contemporary media hinges on immediacy and relevance. IoT sensor networks enable real-time data collection from a multitude of sources, granting mass media companies the ability to capture upto-the-minute information, trends, and user behaviors. This real-time insight empowers agile decision-making, ensuring content delivery aligns with current audience preferences. Understanding the audience has always been central to media success. IoT sensor networks provide a panoramic view of user interactions, preferences, and consumption patterns across platforms. This nuanced understanding enables media companies to tailor content to individual preferences, thus bolstering user engagement and loyalty. IoT sensors facilitate the seamless monitoring of user experiences across diverse media platforms. By tracking user behavior and response, media companies can refine interfaces, optimize content delivery, and create personalized experiences that resonate

<sup>\*</sup>Business Administration major, Beijing University of Posts and Telecommunications Zhengzhou City 450003 China (mengyingxiresc@outlook.com)

with each user.

Leveraging IoT sensor data, media conglomerates can optimize content delivery mechanisms. Insights into user engagement levels, content preferences, and viewing habits allow for targeted content recommendations and scheduling adjustments, enhancing viewer satisfaction and engagement. IoT sensors extend their influence beyond content delivery. They enable the monitoring of equipment performance, infrastructure utilization, and energy consumption. This data-driven oversight contributes to operational efficiency, reduced downtime, and informed maintenance strategies. Informed decision-making is the hallmark of successful media strategies. IoT sensor data guides strategic choices by offering empirical evidence of content performance, user engagement trends, and emerging patterns. This data-driven approach enhances the likelihood of producing content that resonates with audiences. The media landscape evolves rapidly. IoT sensor networks facilitate the monitoring of industry trends and audience preferences. This agility equips media companies to innovate and adapt swiftly, ensuring they remain relevant in the face of disruptive forces.

# 1. Objectives

- 2. To understand the various major mass media conglomerates that are active
- 3. To identify the barriers for mass media establishments
- 4. To explore areas of market opportunities for the development of the institutions
- 5. To assess the future success rate of the industry amidst globally changing trends.

The research contributes by delving into the qualitative aspects of the impact of media technologies on mass media companies. By exploring digital datasets and qualitative elements, the study uncovers nuanced areas of improvement influenced by media technologies, providing a comprehensive understanding of their influence.

2. Methodology. The development of this study has been made possible by a vast array of digital datasets and insights. The use of qualitative elements in the study has also been a crucial factor in terms of identifying the areas of improvement that have been impacted by the media technologies. The use of Internet as a medium for amassing greater range of viewership has propelled several mass media establishments to introduce drastic approaches to gain better prominence that have also been elaborated by the use of secondary datasets that have been reviewed across scholastic platforms.

Incorporating detailed examples of how prominent media companies have harnessed IoT sensor networks to transform their operations can provide concrete evidence of the technology's influence. For instance, illustrating how Disney utilized IoT devices to enhance visitor experiences in its theme parks or how news organizations integrated IoT sensors for real-time data collection during major events could vividly depict the benefits and possibilities of IoT integration. These examples not only demonstrate the applicability of IoT in the media industry but also lend credibility to the research findings.

**3.** Discussion on IoT sensor networks. The internet of things technology can be elaborated to have resulted in a significant level of mass media conglomerates that has provided them with a diverse manner of challenges and opportunities [28]. The comparative discussion of the approaches in which internet technology is important for mass media companies have been further illustrated below.

The growth of new revenue streams that have replaced the regressive traditional revenue stream accumulation tactics such as print advertising by media companies. In comparison, the identification of new ways to generate capital from their content, such as through online advertising, paywalls, and subscriptions have also been valuable for their revenue performances [1]. On the other hand, the internet has made it easier for new communities to engage the market, resulting in an incline in competition for established media companies.

Another element of IoT and its application also implies that media companies can collaborate with other media institutions. The linkage of various social media platforms such as Facebook, Instagram, LinkedIn as well as their influencer communities can enable greater interaction with new audiences by developing more immersive forms of content [25]. The above figure shows a glimpse of the connections of IOT connections for mass communication

It can be elaborated, however, that the internet has fragmented audiences, making it relatively difficult for media companies to expand their outreach in terms of a large, unified audience. On the other hand, the ability to conduct investments in mass media companies that diversify their monetary assets into research and development for testing out new platforms can be more successful for investing parties as well. The internet

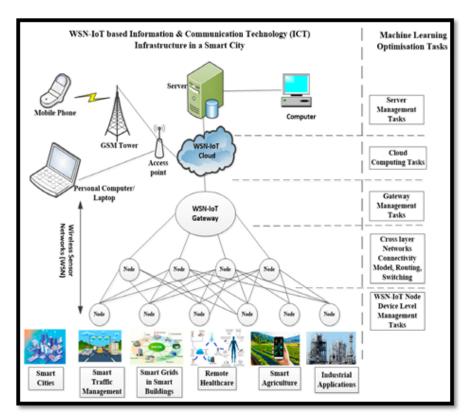


Fig. 3.1: IOT based information and communication technology [6]

technology that has revolutionized over the past decade has also been expressed to unleash a major proportion of attention-deficit-disorder among viewers leading to greater saturation in traditional and social media [14].

One of the demerits of a fractured audience relay implies that the internet has been partially able to immerse itself in the media environment to reach a more diverse and global audience, as well as to target specific demographics through social media and other online platforms. However, it can be argued that media conglomerates aspire immensely for development of policies that facilitate their control of the markets around the world and their associated digital privileges [11, 5].

The internet has yielded beneficial situations for establishments such as Google, Amazon and others that are reliant on mass media conglomerates. However, it has created new threats and setbacks that has also enabled better management of new opportunities for revenue, collaboration, and audience engagement [26, 18]. Media companies that are willing to invest in research and development and adapt to new technologies will likely be more capable of predicting performance across global platforms.

4. Performance of mass media entertainment industry. The statistical information provided above informs of the various establishments that are active across the globe owing to their prominent revenues [2]. Enterprises such as the Comcast, Meta-verse and others that have been further addressed in the study to develop more comprehensive insights. The various means of improving revenues by the global conglomerates have been further elaborated below. Mass media companies can upgrade their revenue streams by diversifying their business structures and adapting to the advent of new technologies. By implementing strategic discourses, media companies can generate revenue from diverse sources and lower their reliance on traditional revenue streams [24]. The performance of establishments such as Amazon, Apple, Comcast have been significant in terms of revenue collection as denoted by their revenue streams that have been approximated to be ranging across 250-300 billion euros.

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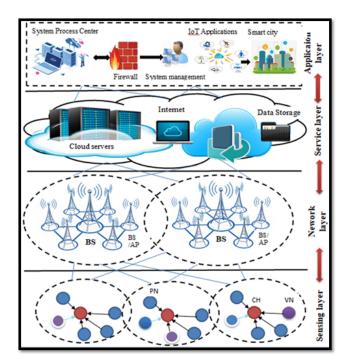


Fig. 3.2: The mass communication tech connecting Iot Applications [19]

The use of statistical data as relayed in the image above informs that establishments such as Apple, Microsoft and others control the majority of the media markets. Some of the most common forms of revenue expansion include induction of digital advertising on company websites and email subscriptions for newsletters to generate revenue. Digital media establishments also charge users for access to premium content, such as exclusive publications, videos, and podcasts that leads to better revenue accumulation [17].

One of the most lucrative approaches that are engaged by competing digital media companies is by earning commissions by promoting products or services through affiliate links. Additionally, the hosting of digital meetings to commercialize their own products or merchandise, such as books, clothing, and accessories can also be beneficial [16]. The hosting of live events can also lead to a growing number of publishers willing to generate revenue by hosting live events that leads to better market performance.

5. Barriers of mass media companies in markets. A vast number of threats and setbacks can be assessed to be poised at the integration of Internet facilities to mass media conglomerates. Barriers to internet technology adoption in mass media companies can also lower their brand image among shareholders [8]. The detrimental setbacks to Internet Technology have been further explored in the following sections. In general, the term "media" to refer to a platform via which content is disseminated from the creator to the audience. The media sector is made up of the businesses and people who produce, handle, distribute, and use this content. The Indian media business is one of the economy's fastest-growing and is expanding significantly. The sector is on the verge of initiating an even greater phase of expansion, supported by increasing consumer demand and improving revenue, showcasing its elasticity to the world. The digitalisation and internet usage in the previous ten years have led to an exponential growth in the business.

Lack of awareness: A prominent community of people can be observed to be ignorant to the use of the internet and its resultant impacts that include lowering of cost and labor [29]. The lack of awareness can act as a setback for technologically less-adept communities.

Lack of relevant areas of application: The lack of acknowledgment for the relevance of the internet in daily lives can act as a barrier to adoption.

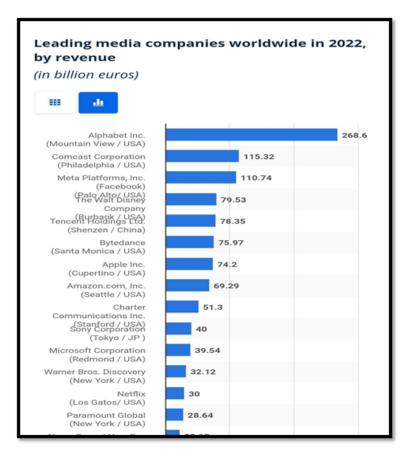


Fig. 4.1: Performance of global mass media enterprises [29])

Mismanaged infrastructure development: In some countries that are suffering in terms of economic stability, the infrastructure necessary to support internet adoption can be scarce in nature, which can act as a barrier to adoption of digital technologies [9].

Physical challenges: One of the most prominent challenges to digital application is the need for its simplification to the point where it can be used seamlessly by elders. The older community members may face physical challenges that complicates its ability to use electronic devices acting as a barrier to digital engagement.

Lack of mental confidence: It has been observed that several communities can suffer from ineffective identity issues leading to the lesser desire to operate digital services [4]. The communities that lack confidence in their ability to accrue knowledge and properly apply it while using electronic devices can further act as a barrier to adoption.

Competitive forces: The presence of competing nature of relationships across global conglomerates have been a significant barrier for several establishments in terms of introducing more lucrative deals than others. Furthermore, the internet has made it more accessible for new players to enter the market, increasing competition for pre-existing media companies [13].

Fragmentation: One of the most prominent issues in terms of mass media usages include a fragmented nature of audience with diverse trends. Additionally, this has also led to Attention deficit disorder issues for social media application users on a global scale. Since the beginning of the industry's recognition, this has been a problem. The media houses have always been concerned about issues relating to the complexity of contracts, advertising, handling (and settlement) of finances, acquisition and retention of employees and material, and ambiguity in having clients and producers on board. Additionally, while the model for advertising has historically been

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The 100 largest companies in the world by market capitalization in 2023 (in billion U.S. dollars)	
Ranking of the companies from 1 to 100	Market capitalization in billion U.S. dollars
Apple (U.S.)	2,746.21
Microsoft (U.S.)	2,309.84
Saudi Arabian Oil Company (Saudi Aramco, Saudi Arabia)	2,055.22
Aplhabet (U.S.)	1,340.53
Amazon (U.S.)	1,084.06
NVIDIA (U.S.)	708.4
Meta Platforms (U.S.)	599.82
Tesla (U.S.)	539
LVMH Moet, Hennessey, Louis Vuitton (France)	482.45

Fig. 4.2: Largest mass media conglomerates (Influenced by [4])

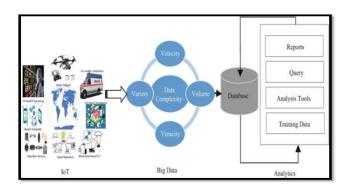


Fig. 5.1: Elements of big data analytics (Influenced by [21])

straightforward, there are still a number of components that must be put together, such as the type of media being used and whether direct or indirect advertising is being done. The result is a completely distinct need for accounting, ranging from sales through financial planning, its analysis, and financial management. This raises the possibility of errors that could have an impact on the analysis as a whole. As more and more individuals move towards digital technology, attacks like social media accounts malware, phishing attacks, and other frauds have also gotten easier and quicker to transmit as well as news, facts, and data. Currently, social media accounts are one of the most valuable assets in the media sector. Hacks can simply gain access to these accounts and spread fake information, endangering the feelings of many people and bringing negative attention to the media outlet.

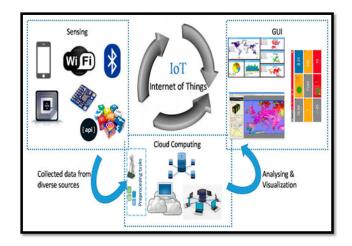


Fig. 5.2: Nature of Internet technology(Influenced by [18])

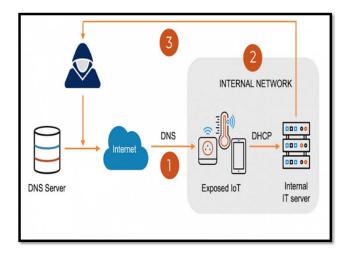


Fig. 6.1: Types of digital connections (Influenced by [9])

6. Comparative assessment of mass media institutions. The diagrammatic expression provided above informs of the various elements of digital activities necessary for maintaining a coherent nature of development of Internet Technology. The global mass media industry is dominated by a small array of vast establishments that control a significant portion of the market in a perennial nature. A comprehensive discussion as provided below illustrates some of the major global mass media companies and their performances [30].

Apple: The enterprise maintains a market capitalization rate that approximates \$2.74 trillion signifying major financial benefits. Apple Corporation offers a wide selection of products and services, including smartphones, tablets, computers, and streaming services that have undergone a relatively ever-increasing form of growth.

Disney: The establishment manipulates a market capitalization of \$238.21 billion elevating it to the stature of one of the largest media conglomerates in the world. It has distributed operations between four segments: media networks, parks and hospitality, studio entertainment, and consumer product management [21].

Comcast: Comcast is one of the largest global media, entertainment, and communications companies that have prevailed owing to its ability to enable collaboration across multiple platforms. The establishment

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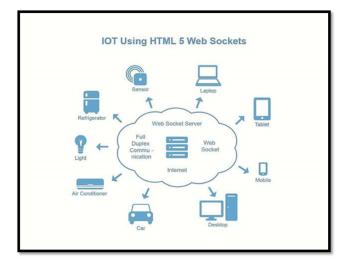


Fig. 6.2: Application of Internet services (Influenced by [7])

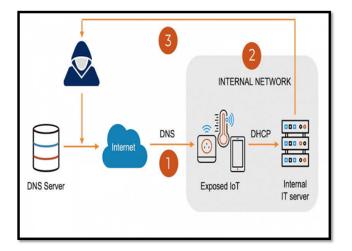


Fig. 7.1: Major mass media companies (Influenced by [27])

operates across five segments namely, cable communications, cable networks, broadcast television, motionpicture entertainment, and theme parks.

The pictographic expression provided above informs the various uses of IoT that are engaged by mass media establishments to render a greater range of competition to their institutions [20]. Some of the services can also be denoted to yield synergy of content that can have profound impacts. The internet has permitted media companies to synchronize their content by broadcasting the same insights and products across multiple platforms, which significantly aids in reducing relative first edition costs owing to the marginal internet costs [3]. The reduction in the costing of internet privileges can also be considered a motivating factor. The synchronization of IoT devices have also expanded to be able to be used within vehicles that have further led to a higher range of integration.

7. Opportunities for mass media establishments. The diagrammatic expression provided above informs about the major establishments that are currently functional on a globally immense scale and are capable of impacting the global economy in a diverse manner [22]. The adoption of internet technology has enabled

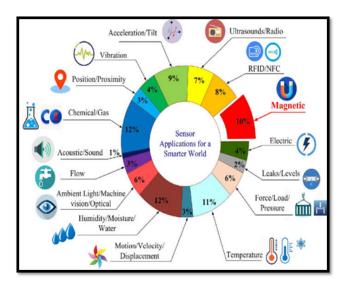


Fig. 7.2: Application of sensor technology (Influenced by [28])

media companies to interact directly with their audiences through social media and other online platforms that have further enabled establishments such as Microsoft, Apple and others to identify and target probable patterns among consumer demographics.

The diagrammatic expression provided above informs the use of sensor based data to identify digital commands that are crucial for improving digital integration. Sensor-based technology has become an intrinsically important element in the mass media industry owing to its ability to simplify human intervention to its basic stages [7]. The following are some types of sensor-based technology used in mass media that are effective today as well.

Sensor journalism: Sensor journalism implies the application of sensors to generate or collect data. The following steps include analyzing, visualizing, or using the data to support journalistic inquiry. The aforementioned approach to journalism involves the innovation of data with sensor equipment that is relatively disparate from data journalism [12].

*Drones*: Drones are unmanned aerial vehicles that can be stubbed with sensors to capture images and videos from a relative aerial distance. The use of it is becoming increasingly common in the media industry for aerial photography and videography services.

Location-based sensors: The use of Location-based sensors can be valuable in identifying trends in specific locales in terms of content consumption. Privileges such as GPS, used to collect data on the location of individuals and objects have also proven to be functional. The datasets expressed above can be used by media companies to create personalized content and advertising in a more subjective format [5]. The discussion of the various components used in technological developments further informs the areas of IoT that are in deft need of undergoing changes.

8. Relevance of technology in mass entertainment platforms. The diagrammatic expression provided above informs of the major challenges in mass media communications that can hamper the competitive forces active between different companies.

The diagrammatic expression provided above informs of the various establishments functional on a global scale and their ability to accumulate vast revenue structures. However, it can be expressed that there are a variety of susceptibilities that need to be addressed efficiently as further explored. The lack of transparency in the media industry, which can lead to a lack of faith from the public that hampers their brand image [6].

Media companies such as Meta, Microsoft and others are also necessitated to comply with various laws and regulations, which can be daunting due to the constant nature of unpredictability prevalent in the industry. Mengying Xi



Fig. 8.1: Challenges in mass media industry (Influenced by [2])

The growth of new media channels, such as social media sites has led to greater threat in terms of traditional media channels.

**9.** Future scope of mass media industries. The diagrammatic expression provided above informs of the various sources of information that are crucial to media houses for developing a better strand of services for communities in need. One of the most valuable elements of mass media is its engagement of social media that has led to a wide range of impacts.

Social media and its adoption has led to a variety of significant impacts on mass media communication as well [23]. One of the earliest impacts include incline in audience participation that have also led to better expansion of mass media industries.

Expansion of digital reach: Social media has surpassed the reach that traditional broadcast and print media can cover as evident from its persistence in countries that relocated across ecologically diverse planes. The encapsulation of all types of audiences and communities on a global basis can be observed to contribute towards their future performance as well.

Instant communication: Social media enables instantaneous connection that permits individuals to exchange data in the form of information, and engage in conversations in an ever-present phase [19].

*Formulation of public opinion*: Social media can be denoted to be one of the most prominent tools for the shaping of personal and subjective outlooks. The full range of its application also has the ability to redirect public opinion and influence perceptions, since individuals share and discuss and share insights and opinions on news, and events.

The diagrammatic expression provided above informs various sources of information that are employed by mass media authorities to better manage their services across diverse platforms [26]. Some of the sources have been further discussed below.

*Newspaper sources and editorial magazines:* They can be considered as traditional sources of mass media information that have been prevalent for several decades. These data sources are capable of providing in-depth coverage of new developments, current events, and other topics of interest.

*Television and radio broadcast channels*: These can be considered as one of the oldest sources for imparting mass media information that have been active for multiple generations [10]. The aforementioned sources provide

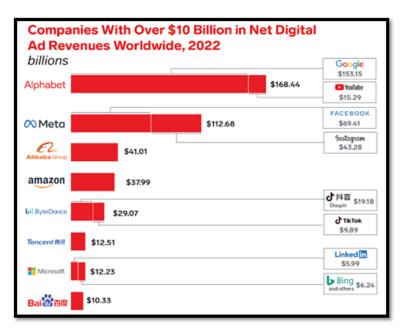


Fig. 8.2: Global mass media companies (Influenced by [25])

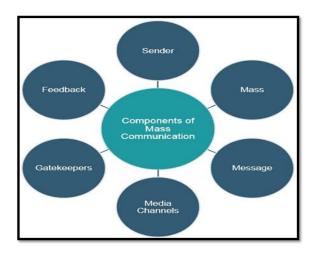


Fig. 9.1: Components of mass communication(Source: [16])

news, entertainment, and other programs that are demanded for viewership by a wide audience.

*Internet*: The advent of Internet of Things (IoT) technology has become a major source for accumulating mass media information in recent years. It provides unrestricted access to news, entertainment, and other content on an international scale.

Social media: Social media platforms that have developed owing to technologies such as Facebook, Twitter, and Instagram have become increasingly trending sources of mass media information [27]. They have also been known to allow users to share news, opinions, and other content with a wide audience leading to a relatively better coherence in sharing insights.

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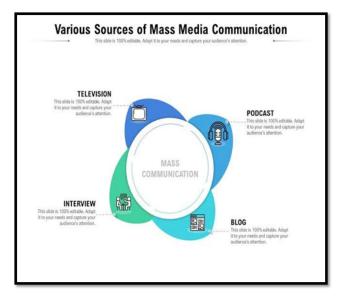


Fig. 9.2: Sources of mass media communication(Influenced by [13])

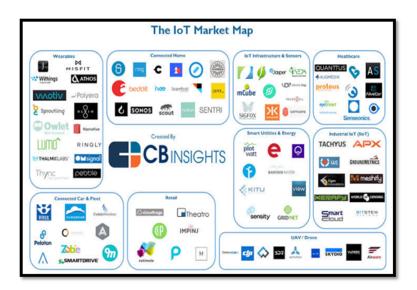


Fig. 10.1: Faculties registered to IoT (Influenced by [23])

10. Results. The diagrammatic expression provided above informs of the IoT market that is prevalent on a global scale. Establishments such as Amazon, Microsoft, and Apple among others are conglomerates that have been able to foster stakeholder trust by maintaining an annual nature of incline in their revenue generation.

The diagrammatic expression provided above informs of the basic privileges that are received from the application of digital technologies in the mass media industry [15]. Its compatibility with digital components such as Machine learning by the use of algorithms and models have also elevated the range of its services among users.

11. Conclusion. This research sheds light on the competitive dynamics that characterize the global mass media industry landscape. Through an analytical exploration of industry giants such as Google, Microsoft, and

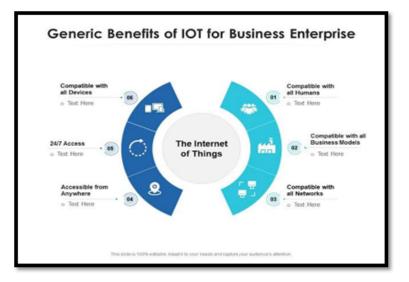


Fig. 10.2: Benefits of IoT technology (Influenced by [1])

others, a deeper comprehension of mass media technologies has emerged. Furthermore, the study delves into the role of social media applications as integral components of mass media manipulation strategies. However, it's important to acknowledge the limitations associated with Internet of Things (IoT) technology. The study recognizes that certain barriers can hinder its effectiveness in various aspects. Factors such as data privacy concerns, interoperability challenges, and potential security vulnerabilities need to be addressed to fully unlock the potential of IoT in the mass media sector.

Looking ahead, there are promising avenues for future research. Exploring innovative approaches to mitigate the limitations of IoT in mass media, such as developing robust data protection frameworks and enhancing device compatibility, holds significant potential. Additionally, investigating the evolving landscape of media consumption patterns and audience behaviors in the context of IoT-driven media experiences could yield valuable insights for industry stakeholders. This study offers a multifaceted perspective on the mass media industry's competitive landscape and the role of IoT technology within it. While acknowledging limitations, the research also highlights the prospects for overcoming challenges and shaping the future of mass media through strategic adaptation and technological advancements.

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